

JETRO Invitation Program: Environmental and Water Sector Business Matching Program in Osaka

The Japan External Trade Organization (JETRO) will invite overseas companies to Environmental and Water Sector Business Matching Program in Osaka. Japan's Kansai area, including Osaka, Kobe and Kyoto, is home to a number of Japan's largest corporations and some of the country's most innovative small & medium-sized enterprises. Cutting-edge manufacturing technologies combined with an ambitious entrepreneurial spirit have made Kansai a world leader in environmental and water sector technology. JETRO will organize individual business meetings between leading business entities from overseas and Kansai's local companies in their respected field.

This invitation program is organized by JETRO Osaka, with the support of the Osaka Prefectural Government, the Osaka Chamber of Commerce and Industry and the Osaka Foundation for Trade & Industry.

POTENTIAL INVITEES

Corporate executives or decision makers of foreign companies seeking Japanese environmental technologies such as:

- Waste treatment; Water recycling; Wastewater and sewage treatment; Exhaust gas treatment; Water purification; Sludge treatment; Biomass; Solid waste treatment; Water efficiency equipment
- Companies interested in purchasing Japanese water/environmental technology
- Companies interested in business collaboration with Japanese water/environmental technology firms
- Companies seeking Japanese partners to develop businesses related to water/environmental technology



TENTATIVE SCHEDULE

Nov. 15 (Sun)	Depart the USA
Nov. 16 (Mon)	Arrive in Osaka
Nov. 17 (Tue)	Program Briefing; Open Innovation Event; Networking Reception
Nov. 18 (Wed)	Business Meetings
Nov. 19 (Thu)	Business Meetings; Company Visits
Nov. 20 (Fri)	Depart from Osaka

BENEFITS TO PARTICIPANTS COMPANIES

- JETRO will arrange one-on-one business meetings with local companies
- An interpreter will be arranged for each participant for the duration of the program.

EXPENSES TO BE COVERED BY JETRO

- Round-trip ticket to Japan
- Transportation within Japan related to the invitation program
- Accommodation at a hotel designate by JETRO

COST TO THE PARTICIPANT COMPANIES

- Personal travel insurance
- Per diem expenses (i.e., meals, laundry service, unrelated transportation expenses, etc.)

APPLICATION

To apply, complete the attached application by Monday, August 31, 2015. Applications should be submitted by email to Robert Corder at JETRO Chicago (robert_corder@jetro.go.jp).

INQUIRIES

For more information, contact Robert Corder at JETRO Chicago, (robert_corder@jetro.go.jp) or call 312-320-6024.

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Form Deadline: Monday, August 31, 2015

Application Form A

Invitees shall be selected based on the application form and announced in early autumn.

The information collected in the Form A will be used by JETRO and Co-organizers to determine your eligibility and for program planning and evaluation.

Company name					
Address				City	
State/province		Country		Post/ZIP code	
URL					
Sole / Exclusive Agent in Japan		<input type="checkbox"/> Yes <input type="checkbox"/> No	Agent in Japan		<input type="checkbox"/> Yes <input type="checkbox"/> No
Primary contact (Mr./Mrs.)		(First)	(Middle)	(Last)	
Title		Dept.			
Telephone		Fax			
Email		Mobile phone number			

The person(s) who will be attending the event:					
(Mr./Ms.)		(First)	(Middle)	(Last)	
Title				Dept.	
Responsibilities					
Email					
Nearest airport					
Product Categories *free format					
Your products/ services/ technologies	Products/ services/ technologies names		Description		
	1.				
	2.				
	3.				
	4.				
<input type="checkbox"/> Brochures, <input type="checkbox"/> Other promotional materials () <i>Please submit any materials with your completed application. Supplemental materials that include a company profile and product descriptions help JETRO better evaluate your application.</i>					
Available language for business	<input type="checkbox"/> English <input type="checkbox"/> Japanese <input type="checkbox"/> Others (Please specify. : _____) ※We will arrange an English interpreter for each invitee.				
Personal preference 1 for hotel	<input type="checkbox"/> Smoking <input type="checkbox"/> Non- smoking				
Personal preference 2 (Food)	<input type="checkbox"/> Vegetarian <input type="checkbox"/> Others (i.e.: Islamic Meal)				
Note:					

【For JETRO's internal reference use】

Office in Charge	
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Application Form B

Information collected in this Form B will be kept strictly confidential and will be used solely for activities associated with JETRO, and/or together with specific people appointed by JETRO (who have signed confidentiality agreements). The use of the information provided herein to determine the applicant's eligibility for JETRO program, and to pre-arrange business meetings if the applicant is accepted.

Please complete this form in its entirety and provide detailed information as possible, particularly in defining the competitive advantages of your products/services/technologies. Sections left blank will significantly reduce your chances of being selected.

Information collected in this form includes any and all supplemental materials submitted by the applicant, attached to this form. Examples are, but not limited to, data regarding technology assessment, IP, company presentation etc.

1. General Business Information

No. of Employees		Date established		Paid in capital	
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CEO/President (Mr./Ms.)		(First)		(Last)	
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Your firm's technology fields/areas	
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Your products/services/technologies (Please describe in detail your products/services/technologies, placing an emphasis on their relative strength, differentiation and competitive advantages, compared to other firms; please also specify your target markets/segments, etc.)

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Your major clients (Please also use this space to list any awards/achievements)

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Please list any awards/achievements you have received

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Have you ever done business with Japanese companies?	<input type="checkbox"/> Yes	<input type="checkbox"/> No	
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If yes, please list names of a company (s), and items.	
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Have any of your products/services/technologies been localized to the Japanese market?	<input type="checkbox"/> Yes	<input type="checkbox"/> No	<input type="checkbox"/> Considering
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Do you have any overseas subsidiaries?	<input type="checkbox"/> Yes	<input type="checkbox"/> No	If yes, where?
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Your major competitors?	
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2. About business matching

What types of business arrangements/ contracts/ partners are you seeking for? (Please specify your ideal Japanese partners and criteria for such partners.) For example, purchase, procurement, joint development.

Please list names, purpose of use, function with which to be interested of items/technologies you would like to purchase/ procure in particular.

Please list names of specific Japanese companies you would like to meet, if any. (Please include division/ department, if known)
※We may not guarantee arrangements based on your requests.